
Monthly Service Fee Privilege Offers for Personal Customers

(Effective from 18 July 2019)

Customers who meet the following criteria may enjoy the preferential monthly service fee waiver for a specific period. Details are as follows:

- 1) Effective from 14 November 2011, for HSBC Advance customer with home mortgage loan under the same customer number, the Advance Monthly Service Fee will be waived for and only during the period when there is remaining outstanding home mortgage loan balance.
- 2) Effective from 1 May 2017, for HSBC Premier customer with home mortgage loan under the same customer number, if and only if the drawdown loan amount is no less than CNY1.6 million or equivalent, the Premier Monthly Service Fee will be waived for and only during the period when there is remaining outstanding home mortgage loan balance.
- 3) From 11 Jun 2018, for property seller who has signed the <the Sales and Purchase Contract> (the S&P Contract) and interested in HSBC Premier, within six months from the date of signing “the S&P Contract”, the bank will grant a six months’ grace period of monthly service fee from and including the first month of account opening.
- 4) From 10 July 2018 to 15 August 2018 (both dates are inclusive), if below 4 requirements at account opening date can be met, the bank will grant a twelve months’ grace period of monthly service fee from and including the first month of account opening. From 16 August 2018 to 31 December 2019 (both dates are inclusive), if below 4 requirements within 7 calendar days from account opening date can be met, the bank will grant a twelve months’ grace period of monthly service fee five working days after the satisfaction of the 4 conditions. During Taster Period, the bank will provide all premier service and products, except international account opening, and global privilege of “Premier in one, Premier in all”.
 - a. Log on to HSBC personal internet banking;
 - b. Download and log on to HSBC mobile banking APP (Mobile Z);
 - c. Follow HSBC Official account on Wechat (“HSBCWeBanking”) and complete linking HSBC official WeChat account to your Bank account;
 - d. Complete risk profile questionnaire.
- 5) From 3 January 2017 to 31 March 2019, HSBC China credit card holders who newly open a new Advance account and use the automatic repayment function will

enjoy a twelve months' grace period of monthly service fee from and including the first month of account opening.

From 1 April 2019 to 31 December 2019, HSBC China credit card holders who newly open a new Advance account and link the account for HSBC China credit card auto-repayment within three months from the date of account opening, and use the account for auto-repayment each month since linkage, then the monthly service fee will be waived for the month with auto-repayment.

6) From 18 July 2019 to 24 December 2019 (both dates are inclusive), qualified participants under the HSBC Lufax Special Premier Privilege Offer Plan who submit leads form to HSBC by clicking the link for the above mentioned Plan at Lufax's platform, successfully open their bank accounts before 31 December 2019 and maintain a no less than RMB 300,000 total relationship balance with their accounts are qualified HSBC Premier customers and can enjoy waived monthly service fee during the HSBC Lufax Special Premier Privilege Offer validity period (one full year) (unless such validity period is terminated according to the HSBC Lufax Special Premier Privilege Offer Letter); If the total relationship balance in any month is less than RMB 300,000 (excluding the first month of account opening), the Bank has the right to charge a monthly service fee of RMB 300/month according to the standard tariff.

For details of the above offers, please contact us. The details of the offer are subject to the monthly service fee privilege offer letter.

This document is written in both Chinese and English. In case of conflict, the Chinese version shall prevail.

HSBC Bank (China) Company Limited
10 July, 2019